

Susquehanna University - United States

Approved template of credit transfer (09/10/2015)

Template code: **SUS15**

Susquehanna					UM Equivalency				
No.	Course code	Course title	Credits	Contact hours	No.	Course code	Course title	Credits	Prerequisite
1	ACCT420	Auditing	4	56	1	ACCT332	Auditing I	3	ACCT212/314
2	ACCT340	Governmental and Non-Profit Accounting	2	28	2	ACCT424	Public Sector Accounting	3	ACCT100
	ACCT496	Topics in Accounting	2	28					
3	INFS174	Database Systems Analysis & Design	4	56	3	CISB359	Information Systems Analysis and Design	3	
4	ARTS243	Digital Photography	4	56	4	COMB251	Photography	3	
5	MGMT340	Corporate Financial Management	4	56	5	FINC210	Financial Management	3	ACCT100
6	MGMT441	Advanced Corporate Financial Management	4	56	6	FINC211	Advanced Financial Management	3	FINC210
7	MGMT350	International Business	2	28	7	GBMT300	Global Business Environment	3	MGMT110 & MKTG220
8	MGMT485	Marketing Strategy and Management	2	28	8	GBMT400	Global Strategic Management	3	MGMT330
9	MGMT466	Negotiation	2	28	9	GBMT403	Cross-cultural Communication and Negotiation in Business	3	BECO310 / EBIS315 / GBMT300/301
10	MGMT330	Small Business and Entrepreneurship: Theory, Practice	4	56	10	GBMT406	Entrepreneurship	3	MGMT110
11	MGMT360	Management and Organizational Behavior	4	56	11	MGMT221	Organizational Behavior	3	MGMT110
12	MGMT400	Business Policy & Strategy	4	56	12	MGMT330	Strategic Management	3	ACCT100 & FINC210 & MKTG220
13	MGMT381	Marketing Research	4	56	13	MGMT331	Research Methods	3	MGMT110 & MKTG220 & QMDS200
14	MGMT361	Human Resource Management	4	56	14	MGMT332	Human Resource Management	3	MGMT110

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15	MGMT404	Business and Social Responsibility	2	28	15	MGMT336	Business Ethics and Corporate Social Responsibility	3	MGMT110
16	PHIL223	Business Ethics	4	56	16	MGMT336	Business Ethics and Corporate Social Responsibility	3	MGMT110
17	MGMT382	Consumer Behavior	4	56	17	MKTG340	Consumer Behavior	3	MKTG220
18	MGMT384	Retailing	2	28	18	MKTG422	Retail Strategy	3	MKTG220
19	MGMT203	Quantitative Method for Business and Economics Decision	4	56	19	QMDS300	Quantitative Decision Analysis	3	FINC213 / QMDS200/201
20	PHIL101	Problems in Philosophy	4	56	20		Exchange Elective - 1st Year	3	None

The contact hours of the selected course is not enough to replace a 3-unit course in UM. Students who want to use this course to replace a 3-unit course in UM must study another similar course together. Then use these two courses to replace one 3-unit course in UM.

This is the course could be used as a supporting course for the main course which the students want to study, yet the supporting course is not limited to this course. Students can select other courses that are similar to the main course as the supporting course.